



BMV & Options Phone Call Practice 11

MOTIVATED SELLER 11 – Mr Craig North

1a Chessington Crescent, Hull, HU1 7DT

1 bed flat, Hull City Centre

2nd floor of 6

Getting married and needs bigger place for family

Estate Agent valuations at £65k – two came round to value but hasn't instructed yet

£55k mortgage – interest only

£220 pcm mortgage payment

Service charge is £1200 p.a.

Ground Rent is £200 p.a.

Rental potential is £375 pcm

No other loans outstanding

Two offers turned down at £58k and £61k